

Junior Commodity Broker (Chicago)

compensation: **Draw, then 100% Commission**

employment type: **full-time**

Daniels Trading (www.danielstrading.com) is a commodity brokerage firm and a part of several global leaders in commodity futures brokerage. As a full-service brokerage firm, Daniels Trading provides all-inclusive trading support and execution for commodity traders worldwide. Our office is conveniently located in Chicago's Loop.

We are seeking a full-time Junior Commodity Broker. Daniels Trading is an environment where producers can thrive. It is our goal to provide the infrastructure, tools and support that producers need to excel.

This is a sales position that requires you to be both pleasant and proficient on the telephone. All of our leads are pre-qualified individuals who have already expressed an interest in our products/services or futures trading.

JOB CONSIDERATIONS:

Employee Benefits -- Medical & Dental Insurance, Vision, and 401k

Training -- On-the-job training in sales, our products, trading operations, and the markets will be provided.

Work Environment -- Enjoy the excitement of the markets in a fast-paced, but friendly professional atmosphere. We maintain an open workspace where the exchange of information and ideas is encouraged.

Series 3 License -- A Series 3 License is required of industry professionals. We will sponsor and educate qualified candidates for this exam. Most are able to obtain this license in about a two week timeframe.

MINIMUM QUALIFICATIONS:

1+ years of telemarketing/sales experience
Excellent verbal, written, and general office skills

DESIRED QUALITIES:

Sales ability -- Ability to speak comfortably on the phone is a must.

Self-motivation -- Must be a self-starter in this environment.

Time management -- Multi-tasking and organization are critical.

Flexibility -- Ability to think quickly and improvise.

Desire to learn -- An integral part of the training process and long-term success.

Hard Work -- This is NOT a 9am to 5pm bank job. The hours are long and may require weekends too.

Does this sound like you? If you believe that there is no shortcut around hard work and would like to be considered for this unique opportunity, please submit your resume. Thanks in advance to all who apply.